

## Message Text

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ACTION IO-14

INFO OCT-01 ARA-10 ISO-00 CIAE-00 DODE-00 PM-04 H-01

INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02

SS-15 USIA-06 TRSE-00 /070 W

-----075631 160928Z /10

R 151949Z JUL 77

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 5729

C O N F I D E N T I A L LIMA 5959

E.O. 11652: GDS

TAGS: PFOR, PORG, APER

SUBJECT: ORGANIZING FOR MULTILATERAL DIPLOMACY

REF: (A) STATE 148782, (B) 76 STATE 37591, (C) 76 LIMA 1658,

(D) STATE 159747

1. UNTIL FAIRLY RECENTLY, PERU ASPIRED TO ACTIVE POLITICAL AND ECONOMIC LEADERSHIP IN THE NON-ALIGNED THIRD WORLD MOVEMENT. NOW IT HAS SET TO ONE SIDE THE MORE EXTRANEIOUS (TO PERU) POLITICAL ISSUES OF THE NAM IN FAVOR OF NORTH-SOUTH ECONOMIC ISSUES AND A GREATER EMPHASIS UPON INTER-AMERICAN AFFAIRS. NEVERTHELESS, THE GOP WANTS TO PRESERVE ITS THIRD WORLD CREDENTIALS AND IS STILL GREATLY INFLUENCED BY ANY POSITION ADOPTED BY THE GROUP OF 77. SUCH A POSITION, POLITICAL OR ECONOMIC, MAY BE THE DECIDING FACTOR IN THE FINAL PERUVIAN POSITION ON A GIVEN MULTILATERAL ISSUE. WITH REGARD TO PERU'S PRIMARY MULTILATERAL INTERESTS AND OBJECTIVES (REFTEL B PARA 7A), AND THE EXTENT TO WHICH OTHER COUNTRIES AFFECT GOP MULTILATERAL POLICY (REFTEL B PARA7B), WE SEE NO APPRECIABLE CHANGE FROM THE SITUATION DESCRIBED IN 76 LIMA 1655 PARAS 1 AND 2.

2. IN THESE CIRCUMSTANCES WE FACE DIFFICULTIES BUT ALSO OPPORTUNITIES FOR US FOREIGN POLICY IN DEALING WITH PERU ON  
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MULTILATERAL ISSUES. THE GOP IS AT LEAST SHOWING A NEW DISPOSITION TO HELP MODERATE MORE EXTREME POSITIONS ARISING IN THIRD WORLD FORA. WE THEREFORE SUGGEST THAT THE DEPARTMENT, IN DECIDING HOW WE SHOULD APPROACH THE GOP ON MULTILATERAL ISSUES, SHOULD SEEK WAYS TO SHOW PERU HOW ITS OVERALL INTERESTS WOULD BE SERVED BY SIDE-STEPPING TROUBLESOME G-77 POSITIONS, PARTICULARLY THOSE OF CONCERN TO THE U.S. BUT OF

NO INHERENT IMPORTANCE FOR PERU, WITH THIS ADDITIONAL SUGGESTION, 76 LIMA 1655 PARA 5 ON GOP RECEPTIVITY TO OUR REPRESENTATIONS IS STILL VALID, AS IN PARA 6.

3. AS TO TACTICS, WE HAVE OBSERVED RECENTLY THAT PERU'S DELEGATIONS TO VARIOUS INTERNATIONAL GATHERINGS ARE OFTEN COMPOSED PRIMARILY OF EXPERTS RESIDENT AT CONFERENCE SITES SUCH AS NEW YORK OR GENEVA. THIS HAS BEEN PARTICULARLY THE CASE IN THE LAW OF THE SEA NEGOTIATIONS. SUCH PERUVIAN DELEGATES IN EFFECT WRITE THE INSTRUCTIONS THEY THEN FOLLOW AT THE CONFERENCES THEMSELVES. THIS SITUATION IS A CHANGE FROM THAT DESCRIBED IN 76 LIMA 1655 PARA 3, AND 4. IT IS OUR IMPRESSION THAT PERU'S OAS PERMREP AMBASSADOR MARCHAND IS LESS COMBATIVE AND ASSERTIVE THAN WAS AMBASSADOR ALVARADO (REFTEL C PARA 3), AND THAN AMBASSADOR CARLOS ALZAMORA (UN) NOW ENJOYS CONSIDERABLE DECISIONMAKING AUTONOMY. IT IS THEREFORE PARTICULARLY USEFUL FOR MEMBERS OF OUR USUN AND GENEVA DELEGATIONS TO CONTINUE THEIR DIALOGUE WITH PERUVIAN COLLEAGUES BETWEEN CONFERENCES.

4. IT IS OFTEN NOT POSSIBLE FOR EMBASSY ACTION OFFICERS QUICKLY TO DIGEST LONG AND DETAILED BACKGROUND CABLES AND INSTRUCTIONS SENT TO THE FIELD ON A GREAT VARIETY OF COMPLICATED MULTILATERAL NEGOTIATIONS. WE HAVE THEREFORE WELCOMED WITH RELIEF THE DEPARTMENT'S INCREASED EMPHASIS ON MORE SUCCINCTLY-DRAFTED INSTRUCTIONS WHICH GO IMMEDIATELY TO THE CRUX OF AN CONFIDENTIAL

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ISSUE WE ARE INSTRUCTED TO DISCUSS WITH THE GOP. WE HOPE TO SEE EVEN GREATER EMPHASIS ON THIS IMPORTANT OPERATIONAL ASPECT OF OUR MULTILATERAL DIPLOMACY. IN ADDITION, WE WOULD PROFIT BY TIMELY RECEIPT OF SPANISH TRANSLATIONS OF WRITTEN TEXTS AND DEMARCHES WE ARE ASKED TO DELIVER ON THESE TOPICS, THEREBY AVOIDING CONSIDERABLE DELAY AND POSSIBLE MISTAKEN NUANCES IN LOCAL TRANSLATION AS WELL AS CONSIDERABLE DUPLICATION OF EFFORT AMONG SPANISH-SPEAKING POSTS.

5. WITH RESPECT TO ORGANIZATIONAL ARRANGEMENTS FOR HANDLING AND REPORTING ON MULTILATERAL QUESTIONS WHICH OBVIOUSLY CUT ACROSS TRADITIONAL SUBSTANTIVE LINES, AMBASSADOR HAS DESIGNATED DCM LYLE F. LANE AS MULTILATERAL AFFAIRS OFFICER TO ASSURE THE OPTIMUM COORDINATION OF EFFORT. HE WILL BE CLOSELY ASSISTED BY THE POLITICAL AND ECONOMIC COUNSELORS AND WILL DRAW ON OTHER SECTIONS AND AGENCIES AT POST AS MAY SEEM USEFUL.  
SHLAUDEMAN

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## Message Attributes

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**Reference:** 77 STATE 148782, 76 STATE 37591, 76 LIMA 1658, 77 STATE 159747  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009